

# NOMINATING COMMITTEE REPORT

The Nominating Committee is appointed by the Board of Directors and proposes the following members as candidates for open offices: BOARD OF DIRECTORS: 3 year terms: Deb Carpenter, Michael Rogers, James Bedard, Russel Farrar.

## Nominating Committee

Robin Sweetapple - Rich Carroll  
Samantha Bovat

Respectfully submitted by:  
Richard Carroll, Chairperson

## 2017 FINANCIAL REPORT

RIVER VALLEY CREDIT UNION BALANCE SHEET DECEMBER 31, 2017		RIVER VALLEY CREDIT UNION INCOME STATEMENT DECEMBER 31, 2017	
<b>ASSETS:</b>		<b>INCOME:</b>	
CASH	\$1,066,353	INTEREST INCOME:	Y-T-D ACTUAL
DUE FROM CORP. CU's	761,962	INTEREST ON LOANS	\$5,032,102
<b>TOTAL CASH &amp; DUE</b>	<b>1,828,315</b>	INTEREST ON INVESTMENTS	47,592
CD INVESTMENTS	0	<b>TOTAL INTEREST INCOME</b>	<b>5,079,694</b>
OTHER INVESTMENTS	6,336,589	INTEREST EXPENSE:	
<b>LOANS:</b>		DIVIDENDS ON SHARES	120,141
REAL ESTATE SECURED	60,702,241	DIVIDENDS ON CERTIFICATES	32,935
SECURED CONSUMER	21,575,250	INTEREST ON BORROWINGS	43,195
UNSECURED CONSUMER	6,668,407	<b>TOTAL INTEREST EXPENSE</b>	<b>196,271</b>
BUSINESS LOANS	5,684,627	NET INTEREST INCOME	
<b>TOTAL BEFORE RESERVES</b>	<b>94,630,525</b>	BEFORE LOAN LOSS PROV	4,883,423
RESERVE FOR LOAN LOSSES	(760,533)	PROVISION FOR LOAN LOSSES	375,000
<b>TOTAL NET LOANS</b>	<b>93,869,992</b>	NET INTEREST INCOME	4,508,423
FIXED ASSETS	3,388,003	FEE INCOME:	
OTHER ASSETS	1,647,976	TOTAL LOAN FEES	333,777
<b>TOTAL OTHER ASSETS</b>	<b>5,035,979</b>	TOTAL SHARE ACCOUNT FEES	1,063,782
<b>TOTAL ASSETS</b>	<b>\$107,070,875</b>	TOTAL OTHER FEES & MISC.	874,077
	*****	<b>TOTAL FEE INCOME</b>	<b>2,271,636</b>
<b>LIABILITIES &amp; EQUITY:</b>		NON-INTEREST EXPENSES:	
SHARE DRAFTS	\$21,082,102	EMPLOYEE COMPENSATION	3,304,532
REGULAR SHARES	49,199,784	OFFICE OCCUPANCY	468,785
MONEY MARKET ACCOUNTS	4,599,778	ATM PROGRAM COSTS	31,877
CERTIFICATES	8,272,167	DATA PROCESSING COSTS	298,671
OTHER SHARES	7,780,777	OPERATING EXPENSES	1,290,961
<b>TOTAL SHARES</b>	<b>90,934,608</b>	OTHER EXPENSES	461,781
FHLB BORROWINGS	7,800,000	<b>TOTAL NON-INT EXPENSES</b>	<b>5,856,607</b>
OTHER LIABILITIES	245,727	NET INCOME BEFORE ASSES.	923,452
RETAINED EARNINGS	7,167,088	NCUA ASSESSMENT	0
NET INCOME YEAR TO DATE	923,452	<b>NET INCOME</b>	<b>\$923,452</b>
<b>TOTAL EQUITY</b>	<b>8,090,540</b>		*****
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$107,070,875</b>		
	*****		



### a word from River Valley's President and CEO

To say that 2017 was a year of growth for River Valley Credit Union would be an understatement. The credit union grew in all of the key areas of measurement; membership, deposits, loans, and income. Unlike banks, when a credit union's income grows, the benefits to members increase by allowing us to hire more staff to provide better service and to invest in our infrastructure to ensure trouble-free operations. A good year often translates into a following period where services and technology are added, and there are several initiatives planned for 2018 that will make River Valley more valuable to our members.



Jeffrey J. Morse  
CEO/President

One of the components of a successful operation is training. In 2017 we invested in more training for our staff, always focusing on the fundamentals of good member-service. The surveys that I personally receive from new members tell me that our training is effective. While there is always room for improvement, I'm extremely proud of our staff for their understanding of what great service is, and their continuous drive for a better experience for you, the member. This is further proof that the credit union philosophy is a living, growing and evolving cooperative movement based on value for the members that own the credit union. As always, I appreciate your input and strive to be accessible as much as possible. The goal of always being responsive to the needs of River Valley Credit Union's members depends on your willingness to share your thoughts, and I am always gratified by the genuine sincerity that goes into your observations.

I want to thank our Board of Directors and our truly amazing staff for their efforts to make River Valley Credit Union a member-driven financial cooperative that we are proud to represent.

## SUPERVISORY COMMITTEE REPORT

The Supervisory Committee conducted its annual verification of the membership accounts of River Valley Credit Union for the year 2017. The Supervisory Committee contracted for an independent, outside audit for the credit union. This examination was made in compliance with Title 8, Vermont Statutes Annotated, Section 2063. The VT Department of Financial Regulation and the National Credit Union Association conducted their routine examination of general operations. In addition to the annual audit, the committee engages a firm to conduct a variety of internal audit functions throughout the year. These audits have shown that River Valley Credit Union's record keeping and internal processes are in excellent order, and the staff should be complimented. The Supervisory Committee would also like to commend the staff on an excellent job in adhering to policies and procedures as well as providing a prompt response to the auditing process.

The committee conducted surprise audits, cash counts and tested security training at various branches. It is the opinion of the Supervisory Committee that financial statements presented to the membership reflect the true financial position of the River Valley Credit Union.

The Supervisory Committee is appointed by the Board of Directors.

James Valente, esq  
Supervisory Committee Chairman

# MINUTES OF 2017 ANNUAL MEETING



Michael Cooney  
Board Chairman

River Valley Credit Union 2016 Annual Meeting, April 28th, 2017

1. Board Chairman Michael Cooney called the meeting to order at 6:30 PM on April 28th, 2017 at the Brattleboro American Legion on Linden Street in Brattleboro, VT.
2. The following directors were present: James Bedard, Michael Cooney, Jeff Morse, Deborah Carpenter, Mike Rogers, Rich Carroll, and Samantha Bovat.
3. A quorum was present and verified by Robert Furman.
4. Chairman Michael Cooney introduced the board of directors and thanked the staff for making the annual meeting arrangements.
5. On a motion by Bob Furman, seconded by Terry Gulick, the directors and attending members approved the minutes from the 2016 annual meeting. These minutes were included in the annual report that was distributed at the entry to the annual meeting.
6. CEO Jeff Morse introduced the staff by department and office, then commented on the state of River Valley Credit Union, then presented the President's Report, the Supervisory Committee Report, and the Treasurer's Report. Member Howard Fairman had several questions pertaining to the financial condition of the credit union relative to its peers which were answered in a satisfactory manner by CEO Jeff Morse. A motion to approve the President's, Treasurer's, and Supervisory Committee's reports was made by Bob Furman, seconded by Terry Gulick and approved by the board and attending members.
7. Nominating committee chairperson Samantha Bovat presented the committee's slate of directors. Three year terms: Michael Cooney, and Lawrence Kraft. A motion was made by Karen Cedergren, seconded by Terry Gulick, and approved by the attending members to accept the proposed nominations.
8. Board of Directors Chairperson Michael Cooney requested a motion to authorize the Board of Directors to borrow as necessary, up to 20 percent of River Valley Credit Union's assets. This motion was made by Bob Furman, seconded by Mrs Rogers, and approved by the attending members.
9. On a motion by Bob Furman, seconded by Terry Gulick, by majority vote the meeting was adjourned at 6:54 PM.

Respectfully submitted  
by Robert A. Furman

## 2017 LIST OF OFFICERS

### Board of Directors Term

Chairperson	Michael Cooney	2020
Vice Chairperson	Deborah Carpenter	2018
Treasurer	Michael Rogers	2018
Secretary	Lawrence Kraft	2020
Director	James Bedard	2018
Director	Russel Farrar	2018
Director	Robin Sweetapple	2019
Director	Samantha Bovat	2019
Director	Rich Carroll	2019

### Supervisory Committee Term

Chairperson	James Valente	2018
Member	George Anthes	2020
Member	John Meyer	2020
Member	Nader Hashim	2020

## Our five convenient offices



Brattleboro



Springfield



Putney



Bellows Falls



Townshend

## 2017 ANNUAL MEETING AGENDA

- |   |   |
|---|---|
| 1. Ascertainment of a quorum                          | 7. Report of the Nominating Committee.  |
| 2. Incorporation of notice of meeting minutes.        | 8. Elections.                           |
| 3. Approval or correction of minutes of 2016 meeting. | 9. Motion of limits of borrowing power. |
| 4. Chair's report.                                    | 10. Unfinished business.                |
| 5. Treasurer's report.                                | 11. New business.                       |
| 6. Report of the Supervisory Committee.               | 12. Adjournment.                        |

The above order of business may be suspended at any annual meeting upon majority vote of the members present.